



RapidCompute™
A division of CYBERNET

Defining Mission Critical

**BUILDING INNOVATIVE, USER CENTRIC ENTERPRISE
SOLUTIONS- 100% IN THE CLOUD**

Imran Khan- Commercial Head



Our Legacy

- First and the largest cloud service provider in the country
- 5 years in service
- **100%** locally owned and operated

Our Legacy

- 4 x cloud enabled Datacentres in **3** geographies
- Serving more than **500** customers today, across all industries
- More than **5000** VMs active on our infrastructure
- **2 PB** of storage in use by our customers

Our Journey

2012

Launch of
KHI-01



2013

ISO
27001:2005
Certified



2014

Launch of
KHI-02



2016

Launch of
LHR-01
KHI-03
ISO
27001:2013



2017

PCIDSS 3.2
SAP HANA
VMWARE
KVM



RapidCompute Today

- All flash storage architecture available to all customers for high IOPS
- Accounts for almost **10%** of all deployments
- SDN switching for **10/40 Gig** network
- Partnership with Dell and Schneider Electric for cutting edge infrastructure expansion and support

Hosting Mission Critical Workloads

- Hosting of real time maps and navigation
- Real time delivery, statistics and routing for one of the top courier companies
- Production hosting of SAP, Microsoft Dynamics and large ERPs for some of the largest FMCGs

Hosting Mission Critical Workloads

- Security and availability for hundreds of thousands of real time transactions for FinTechs
- Servicing the Government through advanced security products and managed services
- Real time rendering for high-end animations and movies

The RapidCompute way

- Always put the customer's problem first
- A "one size fits all" approach doesn't work
- Deep dive into what customer wants to achieve

The RapidCompute way

- Offers all flavours of billing key to the cloud experience
- Self-service user portal
- Manageability and reporting of every activity in your hands and on your fingertips

The RapidCompute way

- Local CSPs do not have many key aspects of an Enterprise Class cloud in place
- Foreign CSPs cannot relate to importance of local entities
- Customisation and services prohibitively expensive on the likes of AWS and Azure

The RapidCompute way

- Built from the ground up by using in-house expertise and talent pool
- Ownership of primary source code and critical parts of the platform

The RapidCompute way

- Not just another consultant design
- Expertise across popular open source and commercial platforms
- Open to customer integrations. Not locked in

2017- What's in store?

- RapidCompute StartSmart™ program
- SAP HANA enabled infrastructure being offered soon
- BI and analytics platforms
- Multi hypervisor support for VMware and other popular platforms

“Ultimately, the cloud is the latest example of creative destruction: creating wealth for those who exploit it; and leading to the demise of those that don’t.”

Joe Weinman

*Author of **Cloudonomics: The Business Value of Cloud Computing***

THANK YOU



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